



avola

FORWARD THINKING COMPANY

SPONSORSHIP OPPORTUNITIES FOR

2025



eedce

CENTRAL AND EASTERN EUROPEAN
DATA CENTER EVENT

eece

CENTRAL AND EASTERN EUROPEAN
CARRIERS & ENTERPRISES EVENT

Hotel Ambassador
OPATIJA, CROATIA
19-21.3.2025.



Explore the opportunities of participating at the biggest telecom and data center conferences in South-Eastern Europe and enhancing your brand's visibility through supporting CEE CEE and CEE DCE.

OUR NUMBERS AND ADVANTAGES:

THE BEST
VOICE & DATA
EVENT IN CEE
REGION

2
PARALLEL
EVENTS

12
ORGANIZED
CEE CEE
CONFERENCES

THE BEST
NETWORKING
OPPORTUNITY

300+
ATTENDEES
ANNUALLY

2 ORGANIZED
CEE DCE
CONFERENCES

300+
ATTENDEES
ANNUALLY

2 PARTIES

3 DAYS
EVENT

1ST
DATA CENTER
EVENT IN REGION

3RD
PASS FOR
FREE

COLABORATION
WITH PEERING
DAYS

2024 SPONSORS

*Arelion



Quantcom

FORTIS
projekt

DIGITAL
REALTY



TelekomSlovenije

UG INTERNATIONAL
WHOLESALE

colt

DATA BOX
Your Data. Our Box.

► CETIN

SoftNET
Globally connecting

SAT-TRAKT
TELECOMMUNICATIONS

WHO WILL ATTEND

Represented levels

- leading sales people
- leading technical people
- higher management

Represented fields

- telecommunications
- data centers
- IT
- system integrations
- other closely related fields

Represented companies

- incumbents
- alternative telecoms
- mobile operators
- wholesale carriers
- IT providers
- MVNOs
- data centers
- system integrators
- special solutions providers

2024 ATTENDING COMPANIES

2DP projekt d.o.o.	China Mobile International France	Infinitel-Maris d.o.o.	One Crna Gora DOO	Telemach Hrvatska d.o.o.
A1 Bulgaria EAD	CODE ZERO d.o.o.	Informatika projekt d.o.o.	Optika kabel TV d.o.o.	Turk Telekom International
A1 Hrvatska d.o.o.	COLOBIX	INOVA-geoinformatika doo	Orange Business Services Slovakia, spol. s r.o.	Turkcell Superonline
A1 Srbija d.o.o. Beograd	COLT	Inspire Communications LTD	Orange Wholesale International	Turknet Iletisim Hizmetleri A,S.
A1 Telekom Austria AG	Colt Technology Services AG	Invitech ICT Services Ltd.	ORION telekom d.o.o.	UGI WHOLESale
Activatel AG	Colt Technology Services RO	ISKON	P4 Sp. z o.o.	Ventatel Limited -> LANCK Telecom
Akton d.o.o.	CONEXIO d.o.o.	Iskon Internet	Parcus Group GmbH	Verizon Deutschland GmbH
All ip doo	DATABOX	IT 011 d.o.o.	Premiumy	VERTIV CROATIA d.o.o.
Apelby Solutions s.r.o.	Deutsche Telekom Global Business Solutions Kolibrić d.o.o. GmbH	LANCOM LTD	Prime Telecom SRL	VIASAT INC.
Arelion	Deutsche Telekom Global Carrier	Lokus potencijal	Quantcom, a.s.	VNET a.s.
Avola Solutions	Digital Realty	Magyarcom Kft.	RETN Poland Sp. z.o.o	Vocalis d.o.o.
Bankai Group	Diverto	Makedonski Telekom AD-Skopje	Sat-Trakt doo Bačka Topola	VOX Solutions
BE Networks	D-Link Mediterraneo S.r.l Zagreb	MEGA M d.o.o.	SC COMBRIDGE SRL	VOXLAN
Belletel d.o.o.	ECCOS inženjering d.o.o	Mobile One LTD	Schneider Electric d.o.o.	ZPRAVA SP. Z O.O.
Betatel LTD	Ekinops SA	MTEL d.o.o.	Softnet d.o.o.	
BH Telecom	Energotel, a.s.	MVM NET Ltd.	Sparkle	
BICS	Epsilon Telecommunications Limited	NEOTEL DOO SKOPJE	Speedflow Communications	
BIX – Budapest Internet Exchange	EXA Infrastructure	Neutrality.one	Sunrise	
Blicnet d.o.o. Banja Luka	Exatel SA	NewTelco GmbH	SWAN, a.s.	
BTS	FASTWEB SPA	Novatel d.o.o.	T-2 d.o.o.	
CALLLYNC	FORTIS	Novatel EOOD	Taihan Fiberoptics	
Ceske Radiokomunikace	Globus Telecom sp. z o.o.	NTT Global Networks	Tata Communications	
CETIN	HT d.d.	Odašiljači i veze d.o.o.	Tavger Telecommunication Services Ltd	
CETIN Bulgaria EAD	HT ERONET	OMONIA d.o.o.	Telekom Slovenije	
China Mobile International (Germany) GmbH			Telekom Srbija a.d.	

SPONSORSHIP PACKAGES

All packages are covering both CEE CEE and CEE DCE.

	Diamond	Golden	Silver	Partner	Supporter
Price (VAT not included)	15 000 €	8 000 €	4 000 €	2 000 €	1 000 €
Conference passes	12	9	6	3	1
Bilateral table	2	1	2	1	1
Booth space	✓	✓	✗	✗	✗
Placement of promo materials in bags	✓	✓	✓	✓	✓
Logo at the website	✓	✓	✓	✓	✗
Logo at the promo materials	✓	✓	✓	✓	✗
Welcome speech at opening	✓	✓	✗	✗	✗
Presentation opportunity	✓	✓	✗	✗	✗
Video Presentation at the conference entrance	✓	✗	✗	✗	✗
Special announcement at social networks	✓	✗	✗	✗	✗
Branded coffee break	1	0	0	0	0

SPECIAL PACKAGES

All packages are covering both CEE CEE and CEE DCE.

	Main party	Welcome party	Lunch	Coffee break	Lanyard
Price (VAT not included)	18 000 €	10 000 €	10 000 €	3 000 €	1 500 €
Conference passes	5	5	5	2	0
Bilateral table	2	2	2	1	0
Booth space	✓	✗	✗	✗	✗
Placement of promo materials in bags	✓	✓	✓	✓	✓
Logo at the website	✓	✓	✓	✓	✗
Logo at the promo materials	✓	✓	✓	✓	✓
Logo placement during sponsored event	✓	✓	✓	✓	✗
Video placement during sponsored event	✓	✗	✗	✗	✗
Agenda mention	✓	✓	✓	✓	✗
Welcome speech at main party	✓	✗	✗	✗	✗
Special announcement at social networks	✓	✗	✗	✗	✗
Logo at lanyards	✗	✗	✗	✗	✓
Branded coffee break	0	0	0	1	0



Contact us:

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for both conferences